# ALL TRAFFIC SOLUTIONS

# PURCHASING OPTIONS AND RESOURCES

## SAVE TIME AND COST

ATS offers a variety of convenient purchasing options at the national and state levels for government entitites and law enforcement.

- ATS is an approved vendor on the state contracts and purchasing websites listed below
- We help execute your order in a timely manner according to your purchasing guidelines
- We can provide Sole Source documentation for any products connecting to ATS TraffiCloud
- Our products comply with both the Buy America and Buy American Acts. (see included compliance certificate.)

### **WRITING BID SPECS?**

All Traffic Solutions provides specification guidelines to make writing bid specs easy. Ask your Territory Sales Manager for our unique product specification guides.

We're here to answer your questions—contact us or speak to your ATS rep today.

## **SOLE SOURCE CONTRACTS**

Sole Source contracts are non-competitive procurements that allow a single supplier to fulfill the needs of the contractual requirements. The **Shield™** radar speed sign, **SpeedAlert™** radar message sign and the **InstAlert™** variable message sign are proprietary products solely engineered and manufactured by All Traffic Solutions, Inc. All Traffic Solutions products are manufactured in the United States using domestic labor and components. A signed and dated sole source letter can be provided upon request.

In 2013, All Traffic Solutions was awarded US Patent 8,417,442 for the web-based data reporting software ATS Trafficloud®which allows users to access data collected remotely and generate reports.

\*\*All other sign vendors offering this, or similar remote web-based data collection are in direct violation of All Traffic Solutions Patents.\*\*



# BUYBOARD NATIONAL PURCHASING COOPERATIVE

All Traffic Solutions is a BuyBoard awarded vendor. The BuyBoard National Purchasing Cooperative streamlines the purchasing process for schools, municipalities and other public entities across the nation. Contracts and vendors awarded through BuyBoard have been competitively procured, to assist members with compliance, local and state procurement requirements and a documented audit trail.

BuyBoard's RFQ functionality allows members to request pricing on volume needs from multiple vendors. The convenient and efficient process can be finalized in a matter of days, versus weeks or months, for a typical formal bid/proposal process.

Best of all, membership to BuyBoard is free!



#### **GSA-Approved Vendor**

All Traffic Solutions is an approved GSA (General Services Administration) contract holder. All Traffic Solutions GSA contract number: GS-07F-6092R.

# FLORDIA APPROVED PRODUCTS LIST (APL)

Shield 12 and Shield 15 radar speed signs are certified and listed on Flordia's Approved Product List (APL). To be added to the APL, providers have to evidence the quality of construction and the reliability of service providers have to evidence the quality of construction and the reliability of service provided by their systems. Approval is a rigorous, involved process and a successful outcome is a significant endorsement of submitted systems capabilities. APL Certification Number: 700-019-007.



# New Jersey – NJ Start

All Traffic Solutions is an approved vendor for the state of New Jersey under Law Enforcement Firearms Equipment & Supplies, which includes all of our products. **Contract number:** 17-FLEET-00776, NJSTART TO106.



### PENNSYLVANIA COSTARS-APPROVED SUPPLIER

All Traffic Solutions was named a COSTARS Supplier by the Department of General Services, simplifying the procurement of traffic safety products for Pennsylvania municipalities, local government units and school districts.

COSTARS is the Commonwealth of Pennsylvania's cooperative purchasing program through which registered and eligible local public procurement units and state-affiliated entities can leverage contracts established by DGS to cost-effectively and efficiently identify suppliers with whom to do business. For information on eligibility and membership, visit the COSTARS website.



#### F-VA VIRGINIA

All Traffic Solutions is an eVA-approved vendor for Radar and Lidar. The ATS product included in the contract is DragonEye Speed Lidar. Virginia state contract number: E194-2096.



# UTAH DIVISION OF PURCHASING AND GENERAL SERVICES (DAS)

All Traffic Solutions is a DAS-approved vendor for Radar Speed Signs, Driver Feedback Signs and Speed Feedback Trailers. ATS products included in the contract are Shield 12 and Shield 15 radar speed signs, SpeedAlert 18 and SpeedAlert 24 radar message signs, and the ATS 5 Trailer. **Utah state contract number**: PD2832.

All Traffic Solutions is also a DAS-approved vendor for Speed Lidar Devices. The ATS product included in the contract is DragonEye Speed Lidar. **Utah state contract number: MA3046**.



## **DELAWARE EMARKET PLACE**

All Traffic Solutions is an approved vendor of Police Radar, Lidar, Parts and Equipment for the state of Delaware. ATS products included in the contract are the DragonEye Speed Lidar and DragonEye Compact Lidar. **Delaware state contract number:** GSS18639-POLICE RAD.



# **WASHINGTON STATE MRSC ROSTERS**

All Traffic Soultions is a member of MRSC Rosters. An efficient and affordavle way for Washington cities, counties and special purpose districts to procure services using a roster contracting process.







# CERTIFICATE OF COMPLIANCE TO STANDARDS AND COMPLIANCE BUY AMERICA ACT, 4 9 U.S.C. § 5323 AND BUY AMERICAN ACT, 23 U.S.C. § 8301 – 8305

**The Buy America Act** applies only to purchases related to rail or road transportation, such as the construction of highways, railways, or rapid transit systems. The provisions also apply to purchases made by third-party agencies, using funds granted by agencies within the United States Department of Transportation

**The Buy American Act** prohibits the Government from acquiring an article, material or supply for public use within the United States that is not a domestic end product and allows only domestic construction materials to be used for public use subject to certain exceptions.

All Traffic Solutions provides the following information so that customers can purchase our products with confidence.

All Traffic Solutions certifies that the **Shield 12** and **Shield 15** radar speed signs, **InstAlert 18** and **InstAlert 24** variable message signs, **SpeedAlert 18** and **SpeedAlert 24** radar message signs are all manufactured at our plant at 3100 Research Drive, State College, PA 16801.

All Traffic Solutions certifies that the **StatTrak Data Collector**, **CrossTrak Data Collector**, **SpeedLane Pro Data Collector** are all manufactured at our supplier's plant located at 12818 Century Drive, Stafford, TX 77477.

All Traffic Solutions certifies that the **DragonEye Speed Lidar** and the **DragonEye Compact Speed Lidar** are manufactured at our supplier's plant located at 5680 Oakbrook Parkway, Suite 149, Norcross, GA 30093.

All Traffic Solutions certifies that the **ATS 5 Trailer** is manufactured at our supplier's plant located at 4631A Morgantown Rd., Mohnton, PA 19540.